

Negodiuk.ai

Fractional AI Officer · Brooklyn, NY

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The hook

\$600 a month. Five businesses. Zero full-time employees. One voice agent making 100 to 200 B2B cold calls a day in three languages. 700+ verified Amazon reviews at 4.6 stars with no customer service team. Built and run by one operator who fled Kyiv in 2022 and rebuilt in Brooklyn.

What I do

I run a Fractional AI Officer practice. I help \$1M to \$10M companies replace operator roles with working AI agents. Not strategy decks. Not roadmaps. Live systems, deployed in 2 to 8 weeks, running after I hand off.

The model is proven on me before I sell it. I run five of my own businesses solo on a \$600 per month AI stack. That stack replaces what a traditional services firm would staff at 2 to 3 full-time people, roughly \$10K to \$15K a month in NYC payroll.

Verifiable artifacts

- **Voice agent (OD Granite, B2B stone distribution).** 100 to 200 outbound calls per day in English, Ukrainian, Russian. 6 to 10 qualified meetings booked per week. Live in production for months. Breaks about once a week, I fix it from my phone.
- **Amazon ecommerce (Mozabrik, photo-mosaic).** 700+ verified reviews, 4.6 stars, sub-3% return rate, zero customer service headcount. Every review response drafted by AI. Anyone can verify on Amazon in 30 seconds.
- **Cross-business ops.** A single Telegram message at 9 AM every morning with yesterday’s profit and loss across all five businesses. What used to be a five-hour weekly reconciliation is a thirty-second read. 40+ automated social posts per week across five brands.
- **Forbes.** Gene Marks’ Quicker Better Tech column, April 15, 2026: *Meet The Entrepreneur Helping SMBs Build Practical AI Applications.*

Pricing

Package	Scope	Price
AI Audit	2 weeks, identify 2 to 3 highest-ROI automation targets	\$2,500
AI Sprint	4 to 6 weeks, build and deploy	\$5K to \$8K
Retainer	Ongoing operator support, monthly	\$3K to \$5K / mo

Package	Scope	Price
Full deployment	End-to-end, multi-system	\$10K to \$15K

Why it wins

The fractional executive market already works for finance (fractional CFOs) and marketing (fractional CMOs). Nobody has built it yet for AI operations where the evidence is running systems, not certifications or slide decks. I am. The edge is simple. I eat my own cooking.

What \$50K does

- **\$20K.** First hire, ops assistant, to run more client engagements in parallel.
- **\$15K.** Three pro bono client builds in exchange for video case studies.
- **\$10K.** Speaking circuit (SaaStr, TechCrunch Disrupt, AI summits).
- **\$5K.** Cloud infrastructure for client deployments (Azure / AWS).

Who I am

I fled Kyiv in March 2022, ten days after the Russian invasion, with my wife Ira and our two-year-old son Mark. Mark was in the middle of treatment for brain cancer. We landed in Brooklyn with one suitcase and a laptop. Mark is six now, healthy, in first grade at PS29, and recently started organized soccer.

Before the war I spent over a decade in B2B distribution operations in Eastern Europe. I am not an engineer. I do not have a CS degree. I taught myself the Claude API, Python, and agent engineering from YouTube tutorials and public documentation after arriving.

My Temporary Protected Status expires October 19, 2026. I am on EB-2 NIW with Greenberg Traurig pro bono. Every system I build has that deadline in it.

Bootstrapped. Zero outside capital raised. Ready to work.